



# ASSOCIATE - CONSULTING

**BUSINESS LINE/FUNCTION**  
STRATEGY

**REQUIRED EDUCATIONAL  
QUALIFICATIONS**  
BA/BSc or MA/MSc Degree

**POSITION/TITLE**  
ASSOCIATE - CONSULTING

**JOB LOCATION**  
PRAGUE, CZECH REPUBLIC

## WHO WE ARE

GEP delivers transformative supply chain solutions that help global enterprises become more agile and resilient, operate more efficiently and effectively, gain competitive advantage, boost profitability and increase shareholder value.

A leader in multiple Gartner Magic Quadrants, GEP's cloud-native software and digital business platforms consistently win awards and recognition from industry analysts, research firms and media outlets, including Gartner, Forrester, IDC and Spend Matters. GEP is also regularly ranked a top supply chain consulting and strategy firm, and a leading managed services provider by ALM, Everest Group, NelsonHall, IDC, ISG and HfS, among others.

Headquartered in Clark, New Jersey, GEP has 21 offices and operations centers across Europe, Asia, Africa and the Americas.



HIT THE  
GROUND  
RUNNING  
WITH GEP,  
A LEADING  
GLOBAL  
TECHNOLOGY  
FIRM

## OUR CORE VALUES

OWNERSHIP 	RESULTS 
EXCELLENCE 	CREATIVITY 
CUSTOMER DELIGHT 	CARING 

## JOB SUMMARY

As an Associate, you will be involved in every phase of a consulting engagement, from pre-proposal research through final implementation. Almost immediately, you will join a project team, working at a client location, sharing your ideas, solving problems and providing solutions in the areas of purchasing, supply chain management, business process outsourcing, and technology. Candidates will build their project management and client management skills, and further develop their communication and presentation abilities.

## REQUIREMENTS

- **This role is designed for 2021 graduates with starting date on 16th August**
- Business fluency in English and 1 additional language as German/French/Italian/Spanish/Dutch (spoken and written)
- Bachelor's or Master's degree from a top university
- Strong problem-solving skills, quantitative and analytical ability
- Ability to effectively communicate complex ideas in written and verbal forms
- Flexible to travel 80% of the time

## KEY RESPONSIBILITIES

- Work on **strategic sourcing**, category management projects and **procurement transformation projects**
- **Analyze** data to identify savings opportunities and make recommendations/actions
- Conduct primary and secondary research to support project deliverables
- Deliver projects that drive bottom-line success for our clients
- Develop fact-based, data-driven, creative solutions
- Conduct successful **negotiations with suppliers** and stakeholders to create an optimal working relationship
- Liaise with senior colleagues to gain client project buy-in and successfully implement
- Understand client needs to flawlessly deliver and gain confidence at the highest levels
- Work closely with GEP and client teams spread geographically across time zones and cultures
- Build and shape opportunities to create intellectual capital and expertise to develop internal knowledge
- Assist with business development activities and other firm building initiatives

## GROWTH OPPORTUNITY

- Candidates will have opportunities to further develop their skills as part of their continuous professional development through various training and development techniques offered within GEP.
- On-going training to enhance various skills including analytical and senior client relationship management skills
- Diverse exposure to GEP's clients in several Industry verticals – Manufacturing, Life Sciences, Automobile, CPG etc.
- Lateral career progression (upon proven capabilities) to GEP's service roles – Supply Chain, Pre-Sales/Solution Design, Technology or other Consulting areas

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